



P.O. Box 9
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Blossburg, PA 16912-0009 (570) 638-2131

July 21, 2016

To Our Valued Customers:

Effective **September 6, 2016**; Ward Manufacturing will be implementing list price increases as follows:

The logo for Ward Fittings, featuring the word "WARD" in a bold, black, sans-serif font, followed by a stylized grey and white wrench icon, and the word "FITTINGS" in a bold, black, sans-serif font.	<p>6% increases on <u>Malleable Iron Fittings & Unions, Cast Iron Fittings & Flanges, Steel Fittings, Wardlox & Teelox Fittings</u></p> <p>Our new list price schedules will be #300916 (MI) & #290916 (CI)</p>
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New list prices will be calculated by dividing by corresponding percentage of increase – (Example 6% increase will /.94)

New list price sheets will be available on our website - www.wardmfg.com

Please contact your local Ward Manufacturing sales representative or factory personnel with any questions.

We appreciate your continued support of Ward products.

Sincerely,

A handwritten signature in black ink, appearing to read "Tony Favilla".

Tony Favilla
Vice President Sales & Marketing