



# PHD Manufacturing, Inc.

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May 31<sup>st</sup>, 2016

**To: All Valued PHD Manufacturing, Inc. Distributors, Wholesalers, and  
Manufacturer's Representatives**

**RE: Price Increase**

Due to the rising cost of raw materials, PHD Manufacturing, Inc. will be implementing the following price increases, effective **July 11<sup>th</sup>, 2016**:

<u>Product Line</u>	<u>Average Increase</u>
SnappItz Insulated Protection Shields	8%
Pipe Hangers, Supports & Strut Accessories	5-7%
Metal Framing Strut/Channel	8-10%
Seismic and Fire Protection	5-7%

The increase will take effect on the above mentioned date for all stock pricing and new project quotations. All existing project quotations and special price agreements will be reviewed and revised in the weeks leading up to the increase effective date.

Please contact your local sales rep if you have any further questions.

We sincerely appreciate your continued efforts and support.

Sincerely,

Jonathon Corvino  
Vice President of Sales

*The Complete Line of Pipe Supports and Devices*  
Pipe Hangers ▲ Strut & Accessories ▲ Pipe Clamps ▲ Beam Clamps ▲ Shields